



fitbug  
holdings plc

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Annual Report 2014

# Contents

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Chairman & Chief Executive Statement	3
Current Directors	5
Advisers	5
Report of the Directors	6
Strategic Report	8
Statement of Directors' Responsibilities	9
Independent Auditors' Report	10
Consolidated Income Statement	12
Consolidated Statement of Changes in Equity	13
Consolidated Balance Sheet	14
Consolidated Statement of Cash Flows	15
Notes to the Consolidated Financial Statements	16
Company Balance Sheet	34
Notes to the Company Financial Statements	35
Notice of Annual General Meeting	41
Form of Proxy	43

# Chairman & Chief Executive Statement

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With over 10 years' experience innovating the wearable health technology sector, we are delighted with the success we have achieved during the period under review. This has been an important year for the Company, distinguished by a number of advances to our integrated health service, the launch of Kiqplan and notable commercial agreements with partners such as Samsung, Target, J Sainsbury, Argos, Jawbone and others. We believe the progress made during the period is testament to the quality and versatility of our integrated service offering and approach, which we look forward to building upon.

It is clear that the market for wearable technology is flourishing and evolving; naturally our over-arching strategy is to capitalise on this. As demonstrated over recent months, we are making great strides in this vein. We are confident that our service offering is attractive and clearly differentiated from other providers in the sector. We believe passionately in the importance of a service orientation and developing products and services which are effective in motivating and inspiring users to lead more healthy and active lifestyles in order to achieve their goals. In addition to our B2C activity, we have proven B2B relationships and having traditionally operated in this space, we will continue to take advantage of the growing range of commercial opportunities in this market.

With this in mind, a key achievement for Fitbug during 2014 was the development and launch of our digital coaching platform Kiqplan™. This means that we now have an integrated platform of wearable health technology which uniquely combines wearable tracking devices, such as the Fitbug Orb, with targeted and personalised coaching programmes such as the Goodbye Baby Bump post-natal plan. Critically we designed Kiqplan to be open platform, meaning that it is compatible with a broad range of sensors, including wearable activity trackers, smart watches, smart phones and third party mobile apps, ensuring that it can be offered to the broadest possible user base.

We believe the combination of tracking and coaching technology provides users with a distinct service offering unlike any other in the market which helps our customers achieve specific health, weight and fitness goals by contextualising the data provided by wearable devices. Encouragement and motivation tools help them stay on track meaning that Kiqplan customers are more likely to achieve their health and fitness goals. Our four Kiqplans programmes at launch were:

- Slim + Trim
- Healthy Baby Bump
- Beer Belly Blaster
- Goodbye Baby Bump

Since this initial launch, we have also developed 5k and 10k Kiqplans as part of our partnership agreement with Cancer Research UK's Race for Life 2015.

Work to develop enhanced Kiqplan packaging and Point of Sale (POS) material, to maximise consumer understanding and retail uptake, has been completed and is now being introduced through retail outlets. Our products and services are competitively priced; the Orb retails at £49.99 and our Kiqplan programmes, which were formally launched at the Consumer Electronics Show in January 2015, sell for £19.99.

As discussed previously, there has been strong retail interest in Orb and Kiqplan offerings. Our sales drive began with US retail chain Target Corporation ('Target') and UK supermarket J Sainsbury plc ('Sainsbury's') stocking Fitbug products in their wearable ranges from November 2014. Target, one of the largest retailers in the US with approximately 1,800 stores and an online website, agreed to stock Fitbug products in all of its stores. Sainsbury's made Fitbug products available in its main stores. Both Target and Sainsbury's have placed additional orders in 2015. Further to this, in December 2014 Fitbug announced that Bestbuy.com, the leading American online consumer electronics retailer agreed to sell Fitbug Orb and Kiqplan as part of its wearable range, and Amazon.co.uk also agreed to expand its range of Fitbug products to include Kiqplan.

Post period-end, in February 2015, US Midwest retailer 'Meijer', a large regional American hypermarket chain with over 200 stores, agreed to stock the Fitbug Orb in three colours, and eight Kiqplan programmes from May 2015. Importantly, Meijer plans to dedicate a two foot aisle section specifically to support Kiqplan with full dedicated POS material. Fitbug products will be carried in all Meijer stores and available online.

These sales agreements underpin the quality of Fitbug's products and our active growth strategy. We look forward to building upon the success achieved to date and will provide further updates on these developments in due course.

Aside from the Company's products being stocked by leading retailers, an important consideration in our growth strategy has been the "open platform" compatibility of Kiqplan with other wearable devices, the latest generation of mobile smart phones and smart watches, as well as leading compatible apps. As highlighted through the recent high profile launch of the Apple watch, digital health technology is a growing and extremely active space and we believe that the integration of our unique technology with other leading health devices represents a strategic and compelling development opportunity. In line with this, in November 2014 we announced that Kiqplan was to be integrated into the Samsung Digital Health platform. This became live in February 2015 with the Fit + Healthy Kiqplan programme included as one of the partner applications in Samsung's S Health platform, available globally.

Kiqplan is certainly being recognised as an innovative service offering unlike any other in the sector on an industry level, a belief which was solidified post period end in January 2015 when Kiqplan became an inaugural member of the Jawbone® Marketplace. Jawbone is a world-leader in consumer technology and wearable devices, building hardware products and software platforms powered by data science. The Jawbone Marketplace features best-in-class devices and apps spanning categories across fitness, sleep, food, lifestyle and the smart home, bringing together apps and devices to help further enhance the experience of Jawbone users. Under its agreement with Fitbug, Jawbone will offer the Slim + Trim Kiqplan on its Marketplace, and also highlight the other plans available on kiqplan.com for U.S.-based Jawbone consumers.

# Chairman & Chief Executive Statement

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In January 2015 we were also delighted to announce a partnership with Cancer Research UK, making Fitbug the Official Fitness Partner of Race for Life 2015. Fitbug will provide customised Race for Life 5k and 10k Kiqplans designed to help women of all levels of athletic ability to prepare for race day. These new plans will be promoted by Race for Life to the 500,000+ women who annually take part in nearly 300 events that run across the UK every spring and summer.

These partnerships with Cancer Research UK, Samsung and Jawbone, along with the recently announced deals with Punter Southall Health & Protection Consulting Limited and Towers Watson, represent significant milestones in Fitbug's development strategy. The deals present a significant opportunity to promote Fitbug and its products to new audiences whilst also highlighting the scalable potential of our business and service offering.

## Financial Summary

Fitbug's financial results for the year ended 31 December 2014 show revenues of £2,312,000 (31 December 2013: £749,000) and a loss after tax of £3,761,000 (31 December 2013: loss £2,643,000) which reflects, in part, the significant investment in Kiqplan's development, marketing of all products and the costs involved in litigation with Fitbit Inc ('Fitbit'). Fitbug's cash balance at 31 December 2014 was £3,425,000 (2013: £139,000).

Importantly, we have supportive financial backers in NW1 Investments and Kirsh Group. In 2014 we signed loan agreements for £4,350,000 with NW1 Investments Limited at an interest rate of 5%. We were also delighted to announce an agreement that the repayment date of the majority of the loans to the Company was extended to 31 July 2016. Post period end the Company has also agreed with the convertible loan note holder that the term for the remaining £500,000 Convertible Loan Notes be extended to 30 June 2016.

To support our strategy, in December 2014 we successfully raised £3,510,200 (before expenses) by way of a placing of 39,002,224 new ordinary shares at 9 pence per share. This bolstered cash position is being used to scale up the sales and marketing programmes for both the Orb and Kiqplan, to meet the fast growing demand for wearable technology and complementary products.

## Corporate Update

In November 2014, after 10 years of service Geoffrey Simmonds, Non-Executive Director, agreed to step down from the Board. Following this, in December 2014 Malcolm Fried, the CEO of Fitbug Holdings Plc, stepped down from the Company. Malcolm had joined in an interim capacity in April 2014 to assist with the formation of strategy and the identification of commercial markets. The Company now has a firm focus and direction and Malcolm consequently stepped down from the Board. Paul Landau, the founder of the Fitbug business, remains CEO of Fitbug Limited, the main operating company and Fergus Kee has reverted to his previous position as Executive Chairman (previously non-executive). We, along with the rest of the Board and the Executive Team are committed to driving growth for the benefit of all stakeholders.

To strengthen the Fitbug senior team and help more effectively manage the myriad of opportunities that are evident we have made two new senior appointments. Our Director of Marketing, Simon Breakell, joins from Adidas where he worked for the last three years in a number of senior marketing roles, and Anna Gudmundson as Interim Head of Product, will help develop and extend the Kiqplan product range.

## Legal action

Fitbug's legal action against Fitbit, alleging trademark infringement and unfair competition, continues to progress. The Company has appealed the decision by the District Court for the Northern District of California Northern given in January 2015, which sided with Fitbit based on a laches defence. The case will now be appealed to the 9th Circuit. Fitbug also continues to progress separate trademark actions in the UK and EU against Fitbit, applying to cancel Fitbit's EU trademark registration and defending the Company's earlier UK trademark registration. Whilst these legal actions are of course an important consideration, Fitbug's primary focus remains on developing its integrated wearable health technology to increase market share and build investor value.

## Outlook

With an established range of wearable health tracking technology and a complementary and growing range of Kiqplan coaching programmes in place, we are encouraged by progress in 2014 and excited by the potential opportunity. The notable retail agreements and strategic partnerships we have secured highlight the attraction and relevance of our innovative product range. These agreements have been secured in a timely manner, underpinning our active growth strategy and going forward we look forward to building upon this strong foundation. In line with this, a key focus will be the continued roll-out of Kiqplan; we are currently working on new programmes to extend our current portfolio and continue to seek new partnership and retail agreements for both these and our wearable products.

With a clear Kiqplan development path, a growing market opportunity, a strong team and a focus on product innovation, marketing and ultimately sales generation, we believe the Fitbug business has an exciting future ahead.

Finally, we would like to take this opportunity to thank the rest of the team and our shareholders for their continued commitment and support. We would also like to thank our advisers and shareholders, both new and longer term, who have helped build the heightened market awareness around our company.

**Fergus Kee, Chairman**, Fitbug Holdings Plc

**Paul Landau, CEO Fitbug Limited and Director**, Fitbug Holdings Plc  
8 May 2015

# Current Directors

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## **Fergus Kee FCA**

Chairman

Aged 55, Fergus has spent most of his career in the health and retail sectors including 18 years with international healthcare company, Bupa, where he played a leading role in developing and implementing its strategy and seeing its revenues increase from £2.2 billion in 2000 to £6.9 billion and profits rise from £65 million in 2000 to £428 million in 2009. Most recently he was Managing Director of the UK and North American division and CEO of Bupa Insurance Limited. Earlier in his career, having qualified as a Chartered Accountant with KPMG, he held senior finance roles at Proctor & Gamble and at the Burton Group Plc. He is also Chairman of Alina Homecare Limited.

## **Paul Landau**

Director, Chief Executive of Fitbug Limited

Aged 40, Paul previously worked with Accenture as a management consultant advising a portfolio of clients on technology and strategy projects. Having left Accenture in 2001 to distribute an early fitness tracking solution to the gym sector, Paul then founded Fitbug in 2004 as an online personal health and well-being service. In the same year, Fitbug Holdings invested in the concept and since that time, Paul has been developing Fitbug's technology, brand, and customer base both in the UK and internationally.

## **Andrew Brummer FCA**

Finance Director

Aged 42, Andrew trained as a chartered accountant with Arram Berlyn Gardner before moving on to finance positions with Media Audits, a media effectiveness consultancy firm which is now part of Accenture, and Czarnikow Group, a leading provider of world sugar market services.

## **Ann Jones**

Director

Aged 45, with a very strong sales and account management track record, Ann joined Fitbug from Lowendalmasai, an Enterprise Cost Management Consultancy, where she was European Business Development Director. Prior to that Ann was Managing Director of Lowendalmasai UK and Head of UK Sales at Meridian Global Services.

## **David Turner**

Non-Executive Director

Aged 69, David trained as a surveyor and was a founder member of LA Fitness plc where he was the property and corporate development director. David previously founded fitness club, City Squash, as well as a 5-a-side football club business, Market Sports, and Club Zebra, an interactive health and fitness TV channel.

## **Allan Fisher B.Com, MBA**

Non-Executive Director

Aged 72, Allan trained as an accountant and held various finance related positions before founding Holmes Place plc, of which he was Chief Executive when it floated in 1997. He is Chairman of Holmes Place Eastern Mediterranean.

# Advisers

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## **Secretary and Registered Office**

A J Brummer  
Suite 5, 1st Floor,  
5 Rochester Mews,  
London NW1 9JB

Company Number  
4466195

Website  
[www.fitbugholdings.com](http://www.fitbugholdings.com)

## **Registrars**

Capita Asset Services  
The Registry  
34 Beckenham Road  
Beckenham  
Kent BR3 4TU

## **Auditors**

Hazlewoods LLP  
Windsor House  
Bayshill Road  
Cheltenham  
GL50 3AT

## **Solicitors**

Howard Kennedy  
No. 1 London Bridge  
London  
SE1 9BG

## **Nominated Adviser**

Cantor Fitzgerald Europe  
One Churchill Place  
Canary Wharf  
London E14 5RB

## **Joint Broker**

Hybridan LLP  
Birchin Court  
20 Birchin Lane  
London EC3V 9DU

## **Joint Broker**

Cantor Fitzgerald Europe  
One Churchill Place  
Canary Wharf  
London E14 5RB

# Report of the Directors

for the year ended 31 December 2014

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The directors present their report together with the audited financial statements for the year ended 31 December 2014.

## Results and dividends

The results of the Group for the year ended 31 December 2014 are set out on page 12 and show a loss for the period of £3,761,000 (2013: £2,643,000)

The directors do not recommend the payment of a dividend (2013 - £nil).

## Financial instruments

Details of the use of financial instruments by the Company and its subsidiary undertakings are contained in note 22 of the financial statements.

## Substantial shareholders

On 31st December 2014 the following shareholders held an interest of 3% or more of the ordinary share capital of the Company:

	Ordinary shares of 1p	% of issued share capital
Kifin Limited/Pershing Nominees Limited	33,333,333	13.84%
F A Kee	22,916,667	9.51%
Hargreaves Lansdown	22,004,152	9.14%
Halifax Share Dealing	16,610,724	6.90%
Barclays Stockbrokers Limited	16,560,197	6.88%
TD Direct Investing	14,845,328	6.16%
D Turner	12,515,000	5.20%
A B H Fisher	10,890,000	4.52%
P E Landau	8,788,894	3.65%

No other person has reported an interest of 3% or more in the Company's ordinary shares. Kifin Limited has a convertible loan note which can be converted into 33,333,334 ordinary shares in Fitbug Holdings plc.

# Report of the Directors - continued

## Directors

The directors of the Company during the period and their beneficial interests in the ordinary share capital of the parent company and options to purchase such shares under the Company's Share Options Schemes were:

	New ordinary shares			
	31 December 2014		31 December 2013	
	Options	Shares	Options	Shares
F A Kee	4,500,000	22,916,667	4,500,000	22,916,667
M Fried (appointed 24 March 2014, resigned 9 December 2014)	-	-	-	-
P E Landau	8,750,000	8,788,894	4,500,000	8,788,894
A J Brummer	2,000,000	-	-	-
A Jones (appointed 26 March 2014)	2,000,000	-	-	-
D Turner	-	12,515,000	3,000,000	17,515,000
A B H Fisher	-	10,890,000	-	10,890,000
G M Simmonds (resigned 5 November 2014)	-	-	-	2,010,000

Persons connected with David Turner have an interest in 6,280,000 ordinary shares representing 2.61% of the issued share capital of the Company. Persons connected with Allan Fisher have an interest in 6,280,000 ordinary shares representing 2.61% of the issued share capital of the Company.

The market price of the shares on 31 December 2014 was 8.625p (2013: 0.875p) and the range during the financial period was 0.375p to 20.00p (2013: 0.75p to 1.50p). Details of any directors' interest in the transactions of the group are given in note 20.

All directors who retire by rotation or have been appointed during the year, being eligible, offer themselves for re-election.

## Going concern

After making enquiries, the directors consider that the Group will have adequate resources and borrowing facilities to continue in operational existence for the foreseeable future. Consequently, they have continued to adopt the going concern basis in preparing the financial statements. The directors however draw attention to uncertainties in this regard as explained in note 2 to the Financial Statements.

## Auditors

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditors for the purposes of their audit and to establish that the auditors are aware of that information.

The directors are not aware of any relevant audit information of which the auditors are unaware. Hazlewoods LLP have expressed their willingness to continue in office and a resolution to reappoint them will be proposed at the annual general meeting.

By order of the Board

## Andrew Brummer

Secretary  
8 May 2015

# Strategic Report

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## **Principal activities, review of business and future developments**

The principal activity of the Group is the development and sale of products and services in the global Wearables sector with particular emphasis on the US market.

During the year, Fitbug devoted substantial investment to Kiqplan, a brand new health and coaching app. Kiqplan has been well received on an industry level. Fitbug has positioned its products as good value and high quality, with multi-wear functionality, to appeal to a broad range of consumers.

At 31 December 2014, the Group's total liabilities exceeded its total assets by £3,301,000. During the period the Group signed loan agreements for £4,350,000 with NW1 Investments Limited ('NW1') at an interest rate of 5%. These funds were used to support business development and to market our products.

The directors monitor the performance of the business through the financial key performance indicators (KPIs) including the achievement of monthly and annual budgeted levels for sales, profit, and cash flow.

## **Principal risks and uncertainties**

The market for products and services in the wearables sector is exciting, growing and evolving quickly and is highly competitive. The Group seeks to attract new customers and manage the risk of losing existing customers to key competitors by the development and provision of innovative solutions and added value services to customers. This includes the launch of Kiqplan™, a personalised coaching service designed to work with activity trackers to meet health, weight and fitness goals released in November 2014.

The Group's credit risk is primarily attributable to its trade debtors. Credit risk is managed by running credit checks on new customers and by monitoring payments against contractual arrangements.

The Group monitors cash flow as part of its day to day control procedures. The board considers cash flow projections on a monthly basis and ensures that appropriate resources are available to be drawn upon as necessary.

## **Research and Development**

The Group has undertaken a substantial development programme for Fitbug to bring to market a fully integrated range of mobile health products. Through its App, Fitbug is able to provide its customers with instant access to their personalised health and wellness programme.

## **Employment of disabled persons**

The Company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without any discrimination of any kind.

## **Employee involvement**

The flow of information to staff has been maintained by regular meetings with our staff. Members of the management team regularly discuss matters of current interest and concern to the business with members of staff.

## **Environmental and social**

The Group appreciates the importance of good environmental and social practice. The group seeks to ensure that its operations cause minimal detrimental impact on the environment and it complies with all relevant environmental legislation. The Group's operations seek to improve the general health and fitness of individuals through encouraging physical activity. This both improves the well-being of communities and reduces reliance on transport and other factors detrimentally affecting the environment.

## **Directors, senior managers and employees**

At 31 December 2014, there were 5 male directors and 1 female director of the company. In addition to the directors, there was one male senior manager and one female senior manager. Of the 23 employees at the end of the year 15 were male and 8 were female.

## **Andrew Brummer**

Secretary  
8 May 2015



# Statement of Directors' Responsibilities

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The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have, as required by the AIM Rules of the London Stock Exchange, elected to prepare the group financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and have elected to prepare the parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period.

In preparing these financial statements the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether the group financial statements have been prepared in accordance with IFRSs as adopted by the European Union;
- state, with regard to the parent company financial statements, whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of the financial statements and other information included in annual reports may differ from legislation in other jurisdictions.

# Independent Auditors' Report to the Shareholders of Fitbug Holdings plc

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We have audited the financial statements of Fitbug Holdings PLC for the year ended 31 December 2014 which comprise the Consolidated Income Statement, Consolidated Statement of Changes in Equity, the Consolidated Statement of Financial Position, the Parent Company Balance Sheet, the Consolidated Statement of Cash Flows and the related notes. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the Parent Company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

## **Respective responsibilities of the directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a fair and true view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## **Scope of the audit and financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Group's and the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements.

## **Opinion on financial statements**

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2014 and of the Group's loss for the year then ended.
- the Group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the Parent Company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- the financial statements have been prepared in accordance with the requirements of Companies Act 2006.

## **Emphasis of matter-going concern**

In forming our opinion on the financial statements we have considered the adequacy of the disclosures made in note 2 to the financial statements concerning the Parent Company's and the Group's ability to continue as a going concern. The Group incurred a net loss of £3,761,000 during the year ended 31 December 2014 and, at that date, the Group's total liabilities exceeded its total assets by £3,301,000. Forecasts prepared by the Company assume a significant growth in revenues for the current financial year sufficient to enable the Group to continue trading within its available financial resources, we are unable to assess however whether these forecasts can be achieved or whether it will be possible to secure the longer term finance that is likely to be required in July 2016 when loans of £7,939,000 fall due for repayment.

These matters, together with the other matters explained in note 2 to the financial statements, indicates the existence of a material uncertainty which may cast significant doubt about the Parent Company's and the Group's ability to continue as a going concern. The financial statements do not include any adjustments that would result if the Parent Company and the Group were unable to continue as going concerns.

# Independent Auditors' Report to the Shareholders of Fitbug Holdings plc

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## **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Parent Company financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns;
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Scott Lawrence (Senior Statutory Auditor)  
For and on behalf of Hazlewoods LLP, Statutory Auditor

Windsor House  
Bayshill Road  
Cheltenham  
GL50 3AT

8 May 2015

Company number: 4466195

# Consolidated Statement of Comprehensive Income

For the year ended 31 December 2014

	Notes	2014 £'000	2013 £'000
<b>Continuing Operations</b>			
Revenue		2,312	749
Cost of sales - normal		(1,396)	(371)
<b>Gross profit before exceptional items</b>			
Exceptional write down of obsolete inventory		(48)	(250)
<b>Gross profit</b>			
Operating and administrative expenses – normal		(3,566)	(2,588)
Operating and administrative expenses – exceptional	5	(742)	(84)
Finance income	9	1	3
Finance costs	9	(351)	(152)
<b>Loss before tax</b>			
Income tax	10	29	50
<b>Loss for the year and total comprehensive income for the year attributable to equity holders of the parent</b>			
		(3,761)	(2,643)
<b>Loss per share</b>			
	4	(2.2)	(1.6)

The notes on pages 16 to 33 are an integral part of these consolidated financial statements.

# Consolidated Statement of Changes in Equity

For the year ended 31 December 2014

	Share capital £'000	Share premium £'000	Retained deficit £'000	Total equity £'000
<b>1 January 2013</b>	1,685	1,034	(3,583)	(864)
Loss and total comprehensive income for the year	-	-	(2,643)	(2,643)
Share-based payment	-	-	67	67
<b>31 December 2013</b>	1,685	1,034	(6,159)	(3,440)
Loss and total comprehensive income for the year	-	-	(3,761)	(3,761)
Issue of shares for cash	723	3,287	-	4,010
Costs of raising funds	-	(177)	-	(177)
Share-based payment	-	-	67	67
<b>31 December 2014</b>	<b>2,408</b>	<b>4,144</b>	<b>(9,853)</b>	<b>(3,301)</b>

The following describes the nature and purpose of each reserve within owners' equity:

**Share capital:** Amount subscribed for shares at nominal value.

**Share premium:** Amount subscribed for share capital in excess of nominal value.

**Retained deficit:** Cumulative realised profits less cumulative realised losses and distributions made, attributable to the equity shareholders of the Group.

The notes on pages 16 to 33 are an integral part of these consolidated financial statements

# Consolidated Statement of Financial Position

as at 31 December 2014

	Notes	2014 £'000	2013 £'000
<b>Assets</b>			
<b>Non-current assets</b>			
Intangible assets	11	471	120
Property, plant and equipment	12	16	14
		<b>487</b>	134
<b>Current assets</b>			
Inventories	13	1,262	723
Trade and other receivables	14	858	313
Cash and cash equivalents	15	3,425	139
		<b>5,545</b>	1,175
<b>Total assets</b>		<b>6,032</b>	1,309
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
Borrowings	16	6,939	1,804
		<b>6,939</b>	1,804
<b>Current liabilities</b>			
Trade and other payables	17	1,319	567
Borrowings	16	1,075	2,378
		<b>2,394</b>	2,945
<b>Total liabilities</b>		<b>9,333</b>	4,749
<b>Net liabilities</b>		<b>(3,301)</b>	(3,440)
<b>Capital and reserves attributable to equity holders of the Company</b>			
Share capital	18	2,408	1,685
Share premium	18	4,144	1,034
Retained deficit		<b>(9,853)</b>	(6,159)
<b>Total equity</b>		<b>(3,301)</b>	(3,440)

The financial statements on pages 12 to 33 were approved and authorised for issue by the Board of Directors on 8 May 2015 and signed on their behalf by:

**Paul Landau**

Chief Executive

**Andrew Brummer**

Finance Director

8 May 2015

The notes on pages 16 to 33 are an integral part of these consolidated financial statements.

# Consolidated Statement of Cash Flows

	Notes	2014 £'000	2013 £'000
<b>Cash flows from operating activities</b>			
Loss after taxation		(3,761)	(2,693)
Adjustments for:			
- Depreciation and amortisation		79	37
- Share-based payments		67	67
- Finance income		(1)	(3)
- Finance expense		351	152
<b>Cash flows from operating activities before changes in working capital and provisions</b>			
		(3,265)	(2,440)
Increase in inventories		(539)	(329)
Increase in trade and other receivables		(545)	(40)
Increase in trade and other payables		752	259
<b>Net cash used in operations</b>			
		(3,597)	(2,550)
<b>Cash flow from investing activities</b>			
Purchase of property, plant and equipment		(13)	(10)
Development costs capitalised		(419)	(27)
Finance income		1	3
<b>Net cash used in investing activities</b>			
		(431)	(34)
<b>Cash flow from financing activities</b>			
Issue of ordinary shares for cash		3,510	-
Costs directly related to issue of shares		(177)	-
Loan advances		4,350	2,250
Loan repayments		(18)	(23)
Finance expense		(351)	(152)
<b>Net cash generated from financing activities</b>			
		7,314	2,075
<b>Net increase/(decrease) in cash and cash equivalents</b>			
		3,286	(509)
<b>Cash and cash equivalents at beginning of year</b>			
		139	648
<b>Cash and cash equivalents at end of year</b>			
		3,425	139

The notes on pages 16 to 33 are an integral part of these consolidated financial statements.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

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## **1. General information**

Fitbug Holdings Plc (“the Company”) and its subsidiaries (together “the Group”) develops products and services in the health and leisure sectors and has its main centre of operation in the UK.

The Company is a public limited company which is listed on the Alternative Investment Market (AIM) of the London Stock Exchange and is incorporated and domiciled in the UK. The address of the registered office is Suite 5, 1st Floor, 5 Rochester Mews, London NW1 9JB.

The registered number of the Company is 04466195.

## **2. Basis of preparation and significant accounting policies**

The consolidated financial statements of Fitbug Holdings Plc have been prepared in accordance with International Financial Reporting Standards (IFRSs), International Accounting Standards (IAS) and International Financial Reporting Interpretations Committee (IFRIC) interpretations (collectively “IFRSs”) as adopted for use in the European Union and as issued by the International Accounting Standards Board, and with those parts of the Companies Act applicable to companies reporting under IFRS.

The financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The Parent Company has elected to continue reporting under United Kingdom Generally Accepted Accounting Principles (UK GAAP) and its separate financial statements may be found commencing on page 34.

### **Going concern**

The financial statements have been prepared on the going concern basis which assumes that the Group and the Company will have sufficient resources to enable it to continue trading for the foreseeable future.

The directors have prepared financial forecasts which suggest that, based on conversion of the anticipated sales pipeline; sufficient facilities will be available to meet the Group’s short term funding requirements. However, the board considers that it will be necessary to secure further longer term funding to support the development of the business and planned growth in the US.

The directors have continued to adopt the going concern concept in preparing the financial statements on the basis that they believe that current funds together with the anticipated sales pipeline will provide sufficient cash until such time that longer term finance can be sourced. The sales forecasts are, however, necessarily based on the achievement of timings and revenue forecasts which, although believed reasonable by the directors, are nevertheless outside the Group’s control. If significant delays were to take place, these may render the Group’s cash resources insufficient.

If as a result the Group were unable to continue as a going concern, then adjustments would be necessary to write assets down to their recoverable amounts, non-current assets and liabilities would be re-classified as current assets and liabilities and provisions would be required for any costs associated with closure.

### **Adoption of new and revised International Financial Reporting Standard (IFRSs)**

At the date of approval of these financial statements, no standards and interpretations were in issue but not yet effective which are expected to have a material impact on the financial statements in the future. There were no standards adopted for the first time in the current financial year which had a material impact on the financial statements.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

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## 2. Basis of preparation and significant accounting policies (continued)

### Basis of consolidation

The Group financial statements consolidate the financial statements of the company and its subsidiary undertakings.

Acquired companies have been included in the consolidated financial statements using the purchase method of accounting when the transaction can be identified as a business combination.

The Group is permitted to apply the provisions of s612 of the Companies Act 2006, concerning merger relief, where applicable. In the event of a share for share exchange which gives rise to a holding of more than 90% in a subsidiary company, any premium arising is included in the merger reserve.

Subsidiaries are entities over which the Group has power to govern the financial and operating policies. The cost of investment in a subsidiary is eliminated against the Group's share in the net assets at the date of acquisition. All inter-company receivables, payables, income and expenses are eliminated. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

On disposal of a subsidiary, the consideration received is compared with the carrying cost at the date of disposal and the gain or loss is recognised in the income statement.

Where control of a subsidiary undertaking is lost as a result of the subsidiary issuing equity to a third party or as a consequence of a subsidiary entering into a statutory insolvency arrangement the results of the subsidiary are excluded from the consolidated income statement from the date that control is lost. The remaining investment in the former subsidiary undertaking is classified as an investment, an associate or a joint venture investment in accordance with the terms of the relevant transaction.

### Goodwill

Goodwill arising on acquisitions is recognised as an asset and initially measured at cost, being the excess of the cost of the acquired entity over the Group's interest in the fair value of the assets, liabilities and contingent liabilities, acquired. Goodwill which is recognised as an asset is reviewed for impairment at least annually. Any impairment is recognised immediately in the income statement and is not subsequently reviewed.

### Impairment of goodwill and other non-financial assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell) the asset is written down accordingly.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit (i.e. the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows). Goodwill is allocated on initial recognition to each of the group's cash-generating units that are expected to benefit from the synergies of the combination giving rise to goodwill. Impairment losses are included in the administrative expenses line item in the consolidated income statement, except to the extent they reverse gains previously recognised in the consolidated statement of changes in equity. An impairment loss recognised for goodwill is not reversed.

### Revenue

The Group is involved in the development and sale of products in the wearables sector. Revenue represents the total amount recognised by the Group for goods and services provided to third parties, excluding VAT and similar taxes.

The Group derives its revenue principally from the sale of wearables products and services. Revenue is recognised on delivery.

### Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is based on the cost of purchase on a first in, first out basis. Net realisable value is based on estimated selling price less additional costs to completion and disposal.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

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## 2. Basis of preparation and significant accounting policies (continued)

### Trade and other receivables

These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers (trade receivables) but also include other types of contractual monetary assets. These assets are initially recognised at fair value and subsequent measurement is at amortised cost less any allowance for impairment.

### Share-based payment

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the income statement over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to the income statement over the remaining vesting period. Where equity instruments are granted to persons other than employees, the income statement is charged with fair value of goods and services received.

### Property, plant and equipment

Property, plant and equipment are held at cost being the purchase price and other costs directly attributable to bringing the asset into use, less accumulated depreciation and any impairment in value. Depreciation is provided on property, plant and equipment to write off the cost, less estimated residual values, evenly over their expected useful lives on a straight line basis. Lives used for this purpose are:

- Property, plant and equipment – 3 years

The asset's residual values, useful lives and methods of depreciation are reviewed, and adjusted if appropriate, at each financial year end.

### Interest bearing loans and borrowings

All loans and borrowings are initially recognised at fair value net of any transaction costs directly attributable to the issue of the loan or borrowing. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method, which ensures that any interest expense over the year to repayment is at a constant rate on the balance of the liability carried in the balance sheet.

### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in profit or loss on a straight line basis over the lease term.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

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## 2. Basis of preparation and significant accounting policies (continued)

### Intangible assets

Expenditure on research is charged to the income statement in the year in which it is incurred. Development costs are charged to the income statement in the year of expenditure, unless individual projects can demonstrate all of the following:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits, specifically demonstrating the existence of a market for the output of the intangible asset or the intangible asset itself, or, if it will be used internally, the usefulness of the intangible asset;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- its ability to reliably measure the expenditure attributable to the intangible asset during its development.

In such circumstances the costs are carried forward as an intangible non-current asset and amortised over a period not exceeding 3 years commencing in the period the assets are available for use.

The Group uses the straight line method of amortisation and the amount is included in "Administrative expenses" in the Income Statement.

### Cash and cash equivalents

Cash and cash equivalents include cash in hand, short term deposits with an original maturity of less than three months. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost.

### Foreign currency

The consolidated financial statements are presented in pounds sterling ("£"), which is the Company's functional and presentation currency. Transactions in foreign currencies are translated at the exchange rate ruling at the date of transaction. Foreign currency transactions are translated into the functional currency using the rate of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

### Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date together with any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

### Debt for equity swaps

Where equity shares are issued in settlement of outstanding debt, the equity issued is valued at fair value with any difference between the fair value of equity issued and carrying value of debt taken to profit or loss.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

### 3. Critical accounting estimates and judgements

The Group makes certain estimates and assumptions regarding the future. Estimates and judgements are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience will differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are discussed below.

#### *Recognition of assets in respect of product development*

The Group's accounting policy is described in note 2 above. The directors have to make key assumptions in relation to the estimated future revenues that will be derived from such expenditure in concluding whether an intangible asset should be recognised.

#### *Share-based payments*

In order to calculate the charge for share-based compensation as required by IFRS 2, the Group makes estimates principally relating to the assumptions used in its option-pricing model as set out in note 19.

### 4. Loss per share

#### Loss per share

The loss per share from continuing and discontinued operations is based on a loss of the year attributable to equity holders of the Parent Company of £3,761,000 (2013: £2,643,000) and the weighted average number of ordinary shares in issue for the year of 168,911,331 (2013: 168,514,973).

The exercise of the outstanding options would reduce the loss per share and hence have an anti-dilutive effect.

There were 23,100,000 (2013: 13,000,000) shares that could potentially be issued under the terms of options as described in note 19 and a further 33,333,334 shares that could be potentially issued under the terms of the convertible loan as discussed in note 16 that will potentially reduce future earnings per share.

### 5. Loss for the year

The loss for the year has been arrived at after charging:

	2014 £'000	2013 £'000
Staff costs (note 6)	1,607	1,310
Depreciation of plant and equipment	11	13
Amortisation of intangible assets	68	24
Operating lease rentals – property	62	59
Operating lease rentals – other	7	7
Auditors' remuneration (note 8)	24	37
Foreign exchange (gain) / loss	(100)	25

Exceptional operating and administrative expenses are legal and professional costs in relation to trademark and patent cases with Fitbit Inc.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 6. Staff costs

	2014 £'000	2013 £'000
Salaries and wages	1,394	1,127
Social security costs	146	116
	1,540	1,243
Share based payments (note 19)	67	67
Total	1,607	1,310

The average number of employees of the Group during the year, including directors, was as follows:

	2014 Number	2013 Number
Administration	7	6
Development	8	8
Sales	5	5
Support and project management	5	4
	25	23

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 7. Directors' remuneration

The remuneration for the directors was as follows:

	2014 £'000	2013 £'000
Emoluments	584	376

Highest paid director:

	2014 £'000	2013 £'000
Emoluments	134	127

Directors' remuneration above relates to remuneration paid to the directors of the parent company by any group company for the periods for which they were directors thereof. During the year, no directors accrued benefits under defined contribution pension schemes (2013: none)

The cost of £67,000 (2013: £67,000) charged against profit or loss in respect of share-based payments in the year related to options awarded to the directors in the previous year. No director exercised any share options in the year.

The directors consider that the key management comprises the directors of the company, and their emoluments are set out below:

	Salary & fees £'000	Share based payments £'000	Benefits in kind £'000	Total 2014 £'000	Total 2013 £'000
<b>Executive directors</b>					
Fergus Kee	63	25	-	88	125
Malcolm Fried	125	-	-	125	-
Paul Landau	107	25	2	134	127
Andrew Brummer	88	-	2	90	82
Ann Jones	105	-	1	106	-
<b>Non-executive directors</b>					
David Turner	6	17	4	27	26
Allan Fisher	6	-	4	10	10
Geoffrey Simmonds	4	-	-	4	6
<b>Total</b>	<b>504</b>	<b>67</b>	<b>13</b>	<b>584</b>	<b>376</b>

The total cost of employing the directors, who are the key management personnel, including employer's national insurance was £641,000 (2013: £412,000).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 8. Auditors' remuneration

During the year the Group obtained the following services from the Company's auditors

	2014 £'000	2013 £'000
Fee for the audit of the annual financial statements	14	14
Audit of the company's subsidiaries pursuant to legislation	6	6
Taxation services	4	15
Other fees	-	2
<b>Total</b>	<b>24</b>	<b>37</b>

## 9. Finance income and expense

	2014 £'000	2013 £'000
Bank interest receivable	1	3
<b>Total finance income</b>	<b>1</b>	<b>3</b>
Interest payable on Directors' loan	(6)	(6)
Interest payable on loan from major shareholder	(345)	(71)
Interest payable on other loan	-	(75)
<b>Total finance expense</b>	<b>(351)</b>	<b>(152)</b>

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 10. Taxation

	2014 £'000	2013 £'000
Income tax credit for the year	29	50

The tax assessed for the year differs from the applicable rate of corporation tax in the UK. The differences are explained below:

	2014 £'000	2013 £'000
Loss before tax	(3,790)	(2,644)
Loss at the applicable rate of corporation tax in the UK 21.5% (2013: 23.25%)	(815)	(615)
Effects of:		
Expenses not deductible and income not taxable for tax purposes		1
Temporary timing differences – provisions	186	8
Tax losses carried forward	630	597
Research and Development Tax Credit	29	50
Depreciation in excess of capital allowances	(1)	(3)
Income tax credit for the year	29	50

Subject to the agreement of HM Revenue and Customs, the Group has UK tax losses of approximately £11,587,000 (2013: £9,126,000) and US tax losses of approximately £1,159,000 (2013: £689,000) to carry forward against future taxable profits. No deferred tax asset has been recognised in relation to the trading losses available for offset against future taxable profits. The Group and the Company have not recognised a deferred tax asset due to there being insufficient evidence of short term recoverability.



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 11. Intangible assets

Intangible assets represent goodwill arising on the acquisition of subsidiary undertakings and capitalised costs of developing software products.

	<b>Goodwill on consolidation £'000</b>	<b>Development costs £'000</b>	<b>Total £'000</b>
<b>Cost</b>			
At 1 January 2013			
	398	520	918
Additions	-	27	27
At 1 January 2014	398	547	945
Additions	-	419	419
Eliminated at end of useful life	(398)	-	(398)
At 31 December 2014	-	966	966
<b>Amortisation/provision for impairment</b>			
At 1 January 2013	398	403	801
Amortisation	-	24	24
At 1 January 2014	398	427	825
Amortisation	-	68	68
Eliminated at end of useful life	(398)	-	(398)
At 31 December 2014	-	495	495
<b>Net book value</b>			
<b>At 31 December 2014</b>	<b>-</b>	<b>471</b>	<b>471</b>
At 31 December 2013	-	120	120
At 1 January 2013	-	117	117

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 12. Property, plant and equipment

	Plant and equipment £'000
<b>Cost</b>	
At 1 January 2013	132
Additions	10
At 31 December 2013	142
Additions	13
At 31 December 2014	155
<b>Depreciation</b>	
At 1 January 2013	115
Charge for the year	13
At 31 December 2013	128
Charge for the year	11
At 31 December 2014	139
<b>Net book value</b>	
<b>At 31 December 2014</b>	<b>16</b>
At 31 December 2013	14
At 1 January 2013	17

## 13. Inventories

	2014 £'000	2013 £'000
Goods held for resale	1,262	723

The cost of inventories recognised as an expense during the period in respect of continuing operations was £1,436,000 (2013: £621,000).

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 14. Trade and other receivables

	2014 £'000	2013 £'000
<b>Current Assets</b>		
Trade receivables	416	99
Less: provision for impairment of trade receivables	(4)	-
	412	99
Employee loans	5	5
Prepayments and accrued income	291	134
Income tax receivable	-	50
Other taxes and social security	48	9
Other debtors	102	16
	858	313

Trade receivables disclosed above are classified as financial assets measured at amortised cost. The average credit period on sales of goods is 65 days (2013: 33 days) from the date of the invoice.

Allowances for doubtful debts are recognised against trade receivables that are aged over 30 days and based on estimated irrecoverable amounts determined by reference to past default experience of the counterparty and an analysis of the counterparty's current financial position.

Of the trade receivables disclosed above, the amounts that are past due at the end of the reporting period but against which the Group has not recognised an allowance for doubtful receivables because the amounts are still considered recoverable are summarised below. The group does not hold any collateral or other credit enhancements over those balances nor does it have a legal right to set off against any amounts owed by the Group to the counterparty.

	2014 £'000	2013 £'000
31 - 60 days	52	49
61 - 90 days	72	25
90+ days	9	25
	133	99

Movements in the group provision for impairment of trade receivables are as follows:

	2014 £'000	2013 £'000
Balance at the start of the year	-	24
Provision for receivables impairment	30	-
Receivables written off during the year as uncollectible	(26)	(24)
At 31 December	4	-

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 14. Trade and other receivables (continued)

The creation and release of provision for impaired receivables has been included in "operating and administrative expenses" in the Consolidated Statement of Comprehensive Income. Amounts charged to the provision account are generally when there is no expectation of recovering additional cash.

All amounts impaired during the year are debts that were aged over 90 days.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above. The Group does not hold any collateral as security.

Employee loans of £262,499 (2013: £262,499) relating to former employees of the Group were outstanding at 31 December 2014 against which a provision for irrecoverable amounts of £257,730 (2013: £257,730) has been made. The employee loans are interest free and repayment is due when the former employees sell their shares in Fitbug Holdings plc. The carrying value of the loans represents the share price of Fitbug Holdings plc at 31 December 2014, as this is deemed to be the recoverable amount upon the employees selling their shares.

The other classes within trade and other receivables do not contain impaired assets.

## 15. Cash and cash equivalents

	2014 £'000	2013 £'000
Cash at bank and in hand	3,425	139

The Group's cash and cash equivalents are held primarily in Sterling and US Dollars as disclosed in note 22.

## 16. Borrowings

	2014 £'000	2013 £'000
<b>Current liabilities</b>		
Shareholder loans	-	2,303
Convertible Loan	500	-
Other Loan	500	-
Directors' loans	75	75
	1,075	2,378
<b>Non-current liabilities</b>		
Shareholder loans	6,939	304
Convertible Loan	-	1,000
Other Loan	-	500
	6,939	1,804
	8,014	4,182

### Directors' loans

Loans from the directors were repayable on 30 June 2015, or earlier at the discretion of the company. Interest is accrued at a rate of 8% and the Directors have the option to convert outstanding loan amounts and accrued interest to ordinary shares in Fitbug Holdings plc. Post year-end the repayment term of the loan was extended to 30 June 2016.

### Shareholder loan

During the year, NW1 Investments Limited agreed to provide Fitbug Holdings plc with additional loans totalling £4,350,000 with an interest rate of 5% per annum. The interest is payable on a quarterly basis. The loans fall due on 31 July 2016.

Interest accrues on the original shareholder loan at an annual rate of LIBOR plus 5% and will accrue until repayment of the loans. Total interest charged on all the loans during the year is £265,051 (2013: £71,490). The balance of monies due under the terms of the loan agreements is secured by way of a debenture granted by the company and Fitbug Limited. The debenture entered into by Fitbug Holdings plc and Fitbug Limited constitutes fixed and floating charge over the assets of the Group.

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## Convertible loan

During the year, the loan holder converted £500,000 into 33,333,333 ordinary shares in Fitbug Holdings plc. The remaining £500,000 loan issued under a convertible loan note instrument dated 28 June 2012 is for a term of three years to 30 June 2015. The Loan accrues interest at a rate of 5% per annum, payable quarterly. The holder may convert the remaining loan note, at any time, into 33,333,334 ordinary shares in Fitbug Holdings plc at a price of 1.5 pence per ordinary share. Post year-end the repayment term of the loan was extended to 30 June 2016.

## Other loans

The loan of £500,000 has an interest rate of 5% per annum. The interest is payable on a quarterly basis and the loan fell due on 31 July 2015. Post year-end the repayment term of the loan was extended so that it will be repaid in five equal monthly installments from 31 January 2016.

The maturity analysis of the loans is as follows:

	2014 £'000	2013 £'000
Repayable:		
Within 1 year	1,075	2,378
Between 1 and 5 years	6,939	1,804
	8,014	4,182

## 17. Trade and other payables

Current	2014 £'000	2013 £'000
Trade payables	775	196
Other payables	93	33
Accruals	451	248
	1,319	567

The numbers of days outstanding between receipt of invoice and date of payment, calculated by reference to the amount owed in respect of trade payables at 31 December 2014 as a proportion of amounts invoiced by suppliers during the year was 60 days (2013: 40 days).

## 18. Share capital and share premium

### Allotted, called up and fully paid

Ordinary shares			Ordinary Shares £'000	Share premium £'000
Ordinary shares of 1p each	No.	Issue Price	£'000	£'000
At 31 December 2013	168,514,973		1,685	1,034
December 2014 - issue of shares for cash	39,002,024	9.0p	390	2,943
December 2014 - Debt conversion	33,333,333	1.5p	333	167
At 31 December 2014	240,850,330		2,408	4,144

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 19. Share-based payment

Fitbug Holdings Plc operates two equity-settled share-based remuneration schemes for employees which are both Enterprise Management Incentive ("EMI") Schemes. For the EMI scheme set up in 2009, the options vest primarily after a period of two years, and the options expire on the 10th anniversary of the grant date. For the EMI scheme set up in 2011, the options vest when the share price exceeds 15p, and the options expire on the 10th anniversary of the grant date. On 30 December 2014, the Group granted options to all current employees. These options vest over the next three years and the options expire on the 10th anniversary of the grant date. The only other vesting condition for all schemes is that the employee remains in the Group's employment. Details of options in existence over ordinary shares are summarised below:

a) EMI Schemes	2014		2013	
	Number	Weighted average exercise price (pence)	Number	Weighted average exercise price (pence)
Outstanding at the beginning of the year	13,000,000	7.70	13,000,000	7.70
Granted during the year	13,100,000	9.00	-	-
Forfeited during the year	(3,000,000)	7.50	-	-
Lapsed during the year	-	-	-	-
Outstanding at the end of the year	23,100,000	8.46	13,000,000	7.70

The weighted average exercise price of options outstanding at the end of the year was 8.46p (2013: 7.70p) and their weighted average remaining contractual life was 8.32 years (2013: 8.29 years).

The following information is relevant in the determination of the fair value of the 12 million options granted during 2011:

### Equity-settled

Option pricing model used	Binominal
Weighted average share price at grant date (pence)	2.25
Exercise price (pence) (4 million at each price)	5, 7.5, 10
Weighted average expected life (years)	10 years
Expected volatility	175%
Expected dividend yield	Nil
Risk-free interest rate	3.765%

The volatility assumption, measured at the standard deviation of expected share price returns, is based on a statistical analysis of daily share prices over the period 3 December 2009 (date of relisting) to 12 April 2011.

The options have no vesting period but cannot be exercised until the share price reaches 15 pence. The binomial model was used to predict that the vesting price would not be reached for 4 years and this is the period over which the value of the options is charged to profit or loss.

The share-based remuneration expense (note 7) comprises:

	2014 £'000	2013 £'000
Equity-settled schemes	67	67

# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

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## 20. Related party transactions

At the year end the group owed D Turner £25,000 (2013: £25,000) and A Fisher £50,000 (2013: £50,000). Interest of £2,000 (2013: £2,000) and £4,000 (2013: £4,000) was payable on the loan from D Turner and A Fisher respectively at a rate of 8% per annum.

Loans from and transactions with NW1 Investments Limited, a company in which the family of D Turner and A Fisher have a material interest, are disclosed in note 16 to the consolidated financial statements.

## 21. Operating lease commitments

Operating leases relate to leases of property.

The Group does not have an option to purchase the property at the expiry of the lease periods.

*Payments recognised as an expense*

	2014 £'000	2013 £'000
Minimum lease payments	40	40
	40	40

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As at 31 December 2014, the Group had total commitments under non-cancellable operating leases of which total future rental payments are as follows:

	2014 £'000	2013 £'000
Not later than 1 year	17	16
Later than 1 year and not older than 5 year	42	69

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# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 22. Financial instruments

In common with other businesses, the Group is exposed to risks that arise from its use of financial instruments. This note describes the Group's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these financial statements.

The significant accounting policies regarding financial instruments are disclosed in note 2.

There have been no substantive changes in the Group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them from previous years unless otherwise stated in this note.

### Principal financial instruments

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

	Loans and receivables	
	2014 £'000	2013 £'000
<b>Current financial assets</b>		
Trade and other receivables	519	120
Cash and cash equivalents	3,425	139
Total current financial assets	3,944	259

	Financial liabilities measured at amortised cost	
	2014 £'000	2013 £'000
<b>Current financial liabilities</b>		
Trade and other payables	775	196
Borrowings	1,075	2,378
	1,850	2,574
<b>Non-current financial liabilities</b>		
Long term borrowings	6,939	1,804
Total financial liabilities	8,789	4,378

There is no significant difference between the fair value and the carrying value of financial instruments.

### General objectives, policies and processes

The Board has overall responsibility for the determination of the Group's risk management objectives and policies and, while retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the Group's finance function. The Board receives regular reports from the Finance Director through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below:



# Notes to the Consolidated Financial Statements

For the year ended 31 December 2014

## 22. Financial instruments (continued)

### Credit risk

Credit risk arises principally from the Group's trade and other receivables. It is the risk that the counterparty fails to discharge its obligation in respect of the instrument. The maximum exposure to credit risk equals the carrying value of these items in the financial statements. Further information in respect of the Group's credit risk is disclosed in note 14.

Credit risk with cash and cash equivalents is reduced by placing funds with banks with high credit ratings.

### Liquidity risk

The Group's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due. However, the Group continues to absorb cash in its operations for the time being and management recognises the risk of insufficient cash and capital to carry on its activities and safeguard the Group's ability to continue as a going concern.

The Board receives cash flow projections on a regular basis which are monitored regularly. The Board will not commit to material expenditure in respect of its ongoing development programme prior to being satisfied that sufficient funding is available to the Group to finance the planned programmes. Regular reviews will ensure that further steps will be taken to cut additional overheads if necessary.

It should be noted that some of the Group's financial instruments are due for repayment in more than one year (see note 16).

### Interest rate risk and fair value risk

There is no significant interest rate risk in respect of temporary surplus funds invested in deposits and other interest-bearing accounts with financial institutions as the operations of the Group are not dependent on the finance income received. The Group was, however, exposed to interest rate risk on the loan from NW1 Investments Limited which attracts a rate of interest of 5% over LIBOR. The Board does not undertake hedging arrangements. The Group is subject to fair value risk on fixed interest loans described in note 16 which total £7,939,000.

### Capital

The Group considers its capital to comprise its ordinary share capital, share premium and retained deficit as its equity capital. In managing its capital, the Group's primary objective is to provide a return for its equity shareholders through capital growth and future dividend income. Going forward the Group will seek to maintain a gearing ratio that balances risks and returns at an acceptable level and also to maintain a sufficient funding base to enable the Group to meet its working capital and strategic investment needs. In making decisions to adjust its capital structure to achieve these aims, either through new share issues or the issue of debt, the Group considers not only its short-term position but also its long-term operational and strategic objectives. At 31 December 2014 all of the Group's funding is primarily by way of the borrowings set out in this note. Equity has been exhausted by cumulative losses to date.

Details of the Group capital are disclosed in the Group Statement of Changes in Equity.

There have been no other significant changes to the Group's management objectives, policies and processes in the year nor has there been any change in what the Group considers to be capital.

### Currency risk

The Group is not exposed to any significant currency risk. The Group also manages its currency exposure by retaining the majority of its cash balances in sterling.

Financial assets and liabilities are held in the following currencies at the year-end:

	2014		2013	
	Sterling £'000	US Dollars £'000	Sterling £'000	US Dollars £'000
Trade and other receivables	227	340	77	52
Cash and cash equivalents	3,379	46	129	10
Trade and other payables	412	363	71	125
Borrowings	8,014	-	4,182	-

# Company Balance Sheet

As at 31 December 2014

	Notes	2014 £'000	2014 £'000	2013 £'000	2013 £'000
<b>Fixed assets</b>					
Tangible Fixed Assets	5		-		-
Investments	6		1,171		1,171
			1,171		1,171
<b>Current assets</b>					
Debtors	7	84		31	
Cash at bank and in hand		3,332		110	
		3,416		141	
<b>Creditors – amounts falling due within one year</b>	8	<b>(1,387)</b>		<b>(2,548)</b>	
<b>Net current (liabilities)/assets</b>			<b>2,029</b>		<b>(2,407)</b>
<b>Total assets less current liabilities</b>			<b>3,200</b>		<b>1,236</b>
<b>Creditors – amounts falling due after more than one year</b>	9		<b>(6,939)</b>		<b>(1,804)</b>
<b>Net current (liabilities)/assets</b>			<b>(3,739)</b>		<b>(3,040)</b>
<b>Capital and reserves</b>					
Called up share capital	11		2,408		1,685
Share premium account	13		4,144		1,034
Profit and loss reserve	13		(10,291)		(5,759)
<b>Total shareholders' funds</b>			<b>(3,739)</b>		<b>(3,040)</b>

The financial statements on pages 34 to 40 were approved by the Board of Directors on 8 May 2015 and were signed on its behalf by:

**Andrew Brummer**

**Finance Director**

8 May 2015

The notes on pages 35 to 40 are an integral part of these financial statements.

# Notes to the Company Financial Statements

For the year ended 31 December 2014

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## 1. Significant accounting policies

### **Basis of accounting**

These financial statements have been prepared under the historical cost convention and are in accordance with applicable United Kingdom accounting standards and applicable law (UK GAAP). The following principal accounting policies have been applied:

### **Going concern**

The financial statements have been prepared on a going concern basis which assumes that the company will continue in operational existence for the foreseeable future. Details of the uncertainties relating to this assumption and its potential impact are set out in note 2 to the consolidated financial statements.

### **Valuation of investments**

Investments held as fixed assets are stated at cost less provision for impairment.

### **Depreciation**

Depreciation is provided to write off the cost, less estimated residual values, of all fixed assets evenly over the expected useful lives. It is calculated at the following rates:

Fixtures, fittings and equipment	-	33.3% straight line
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### **Impairment of fixed asset investments**

The need for any fixed asset impairment write down is assessed by comparison of the carrying value of the asset against the higher of realisable value and value in use. This is only done when there are indicators of impairment.

### **Cash flow statement and related party disclosures**

The Company has taken advantage of the exemption in Financial Reporting Standard No 1 (revised 1996) from the requirement to produce a cash flow statement as the cash flows of the Company have been included in the Fitbug Holdings Plc consolidated cash flow statement. The company has taken advantage of the exemption in Financial Reporting Standard No 8 from the requirement to disclose transactions with group companies on the grounds that consolidated financial statements are prepared.

### **Share Based payments**

Where share options are awarded to employees, the fair value of the options at the date of grant is charged to the income statement over the vesting period. Non-market vesting conditions are taken into account by adjusting the number of equity instruments expected to vest at each balance sheet date so that, ultimately, the cumulative amount recognised over the vesting period is based on the number of options that eventually vest. Market vesting conditions are factored into the fair value of the options granted. As long as all other vesting conditions are satisfied, a charge is made irrespective of whether the market vesting conditions are satisfied. The cumulative expense is not adjusted for failure to achieve a market vesting condition.

Where the terms and conditions of options are modified before they vest, the increase in the fair value of the options, measured immediately before and after the modification, is also charged to the income statement over the remaining vesting period.

Where equity instruments are granted to persons other than employees, the income statement is charged with fair value of goods and services received.

### **Deferred tax**

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. Any deferred tax balances are not discounted. Deferred tax assets are recognised only to the extent that the directors consider there to be suitable taxable profits from which the underlying timing differences can be deducted.

## 2. Profit for the year

As permitted by Section 408 of the Companies Act 2006, the company has elected not to present its own profit and loss in these financial statements. Fitbug Holdings Plc reported a loss on ordinary activities after tax of £4,599,000 for the year ended 31 December 2013 (2013: £6,179,000).

The auditors' remuneration for audit services to the company was £14,250 (2013: £14,000). Auditors' remuneration for non-audit services (taxation compliance) to the company was £4,000 (2013: £4,000). See note 8 to the consolidated financial statement for full details of auditors' remuneration.

# Notes to the Company Financial Statements

For the year ended 31 December 2014

## 3. Employees

	2014 £'000	2013 £'000
Staff costs consist of:		
Wages and salaries	225	138
Social security costs	24	16
Share based payments	67	67
<b>Total</b>	<b>316</b>	<b>221</b>

The average number of employees during the year was as follows:	Number	Number
Full time	3	3

## 4. Directors' remuneration

See note 7 to the consolidated financial statements for full details.

## 5. Fixed assets

	Plant and equipment £'000
<b>Cost</b>	
At 1 January 2014 and 31 December 2014	12
<b>Depreciation</b>	
At 1 January 2014 and 31 December 2014	12
<b>Net book value at 31 December 2014</b>	-
Net book value at 31 December 2013	-

# Notes to the Company Financial Statements

For the year ended 31 December 2014

## 6. Fixed asset investments

	<b>Subsidiary undertakings £'000</b>
<b>Cost and net book value</b>	
At 1 January 2014 and 31 December 2014	1,171

The following were subsidiary undertakings at the end of the year:

	<b>Proportion of voting rights and ordinary share capital held</b>	<b>Country of incorporation</b>	<b>Activity</b>
<b>Subsidiary undertakings</b>			
Fitbug Limited	100%	England & Wales	Provision of online health and well-being services
Fitbug Inc.	100%	United States	Provision of online health and well-being services

Shares in Fitbug Inc. are held by Fitbug Limited.

## 7. Debtors

	<b>2014 £'000</b>	<b>2013 £'000</b>
Trade debtors	2	1
Taxation and social security	7	6
Other debtors	75	24
	<b>84</b>	<b>31</b>

# Notes to the Company Financial Statements

For the year ended 31 December 2014

## 8. Creditors – amounts falling due within one year

	2014 £'000	2013 £'000
Trade creditors	41	17
Taxation and social security	2	4
Accruals and deferred income	269	149
Shareholder loan	-	2,303
Loan	1,000	-
Other creditors	75	75
	<b>1,387</b>	<b>2,548</b>

## 9. Creditors – amounts falling due after more than one year

	2014 £'000	2013 £'000
Shareholder loan	6,939	304
Loan	-	1,500
	<b>6,939</b>	<b>1,804</b>

### Shareholder Loan

During the year, NW1 Investments Limited agreed to provide Fitbug Holdings plc with additional loans totalling £4,350,000 with an interest rate of 5% per annum. The interest is payable on a quarterly basis. The loans fall due on 31 July 2016.

Interest accrues on the original shareholder loan at an annual rate of LIBOR plus 5% and will accrue until repayment of the loans. Total interest charged on all the loans during the year is £265,051 (2013: £71,490). The balance of monies due under the terms of the loan agreements is secured by way of a debenture granted by the company and Fitbug Limited. The debenture entered into by Fitbug Holdings plc and Fitbug Limited constitutes fixed and floating charge over the assets of the Group.

### Convertible loan

During the year, the loan holder converted £500,000 into 33,333,333 ordinary shares in Fitbug Holdings plc. The remaining £500,000 loan issued under a convertible loan note instrument dated 28 June 2012 is for a term of three years to 30 June 2015. The Loan accrues interest at a rate of 5% per annum, payable quarterly. The holder may convert the remaining loan note, at any time, into 33,333,334 ordinary shares in Fitbug Holdings plc at a price of 1.5 pence per ordinary share. Post year-end the repayment term of the loan was extended to 30 June 2016.

### Other loans

The loan of £500,000 has an interest rate of 5% per annum. The interest is payable on a quarterly basis and the loan fell due on 31 July 2015. Post year-end the repayment term of the loan was extended so that it will be repaid in five equal monthly installments from 31 January 2016.

The maturity analysis of the loans is hence as follows:

	2014 £'000	2013 £'000
Repayable:		
Within 1 year	1,000	2,303
Between 1 and 5 years	6,939	1,804
	<b>7,939</b>	<b>4,107</b>

# Notes to the Company Financial Statements

For the year ended 31 December 2014

## 10. Financial Instruments

### **Policies and risks**

The Company's financial instruments comprise equity investments and cash. Equity is used to raise finance for the Company's operations and acquisitions.

The Company has not entered into any derivative transactions. The equity investments held by the Company are susceptible to changes in value arising from market factors. The performance of each investment is constantly monitored by the directors and the Company's advisers. At the balance sheet date, equity investments consist of interests in subsidiaries.

The Company is exposed to interest rate risk and fair value risk on its borrowings as set out in note 9 which are subject to a variable rate of interest. Liquidity risk is described in notes 2 and 22 to the consolidated financial statements.

### **Currency exposures**

The monetary assets and liabilities of the Company are denominated in Sterling and, accordingly, the Company is not exposed to currency exchange fluctuations.

## 11. Share capital and share premium

### **Allotted, called up and fully paid**

<b>Ordinary shares</b>			<b>Ordinary Shares</b>	<b>Share premium</b>
<b>Ordinary shares of 1p each</b>	<b>No.</b>	<b>Issue price</b>	<b>£'000</b>	<b>£'000</b>
At 31 December 2013	168,514,973		1,685	1,034
December 2014 - issue of shares for cash	39,002,024	9.0p	390	2,943
December 2014 - Debt conversion	33,333,333	1.5p	333	167
At 31 December 2014	240,850,330		2,408	4,144

## 12. Share-based payment and outstanding options over unissued shares

Refer to note 19 in the Group financial statements for full details.

## 13. Reserves

	<b>Share premium account £'000</b>	<b>Profit and loss reserve £'000</b>
1 January 2014	1,034	(5,759)
New share capital subscribed	3,110	-
Loss for the financial year	-	(4,599)
Share based payment	-	67
31 December 2014	4,144	(10,291)

# Notes to the Company Financial Statements

For the year ended 31 December 2014

## 14. Reconciliation of movements in shareholders' funds

	2014 £'000	2013 £'000
Loss for the year	(4,599)	(6,179)
New share capital subscribed	3,833	-
Credit to equity in respect of share based payments	67	67
Net increase/(decrease) in shareholders' funds	(699)	(6,112)
Opening shareholders' funds	(3,040)	3,072
Closing shareholders' funds	(3,739)	(3,040)

## 14. Commitments under operating leases

At 31 December 2014, the company was committed to making the following payments under non-cancellable operating leases in the year ending 31 December 2014:

	2014 £'000	Other	2013 £'000
Operating leases which expire in 1 to 5 years	6		6

## 15. Related party transactions

Employee loans of £262,499 (2013: £262,499) were outstanding at 31 December 2014, against which a provision for irrecoverable amounts of £257,730 (2013: £257,730) had been made. The employee loans are interest free and repayment is due when an employee sells their shares in Fitbug Holdings plc. The carrying value of the loans represents the share price of Fitbug Holdings plc, as this is deemed to be the recoverable amount upon the employees selling their shares.

At the year end the group owed D Turner £25,000 (2013: £25,000) and A Fisher £50,000 (2013: £50,000). Interest of £2,000 (2013: £2,000) and £4,000 (2013: £4,000) was payable on the loan from D Turner and A Fisher respectively at a rate of 8% per annum.

Loans from and transactions with NW1 Investments Limited, a company in which the family of D Turner and A Fisher have a material interest, are disclosed in note 16 to the consolidated financial statements.



# Notice of Annual General Meeting

Fitbug Holdings Plc, Company Number: 04466195

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NOTICE IS HEREBY GIVEN that the annual general meeting of Fitbug Holdings Plc (“the Company”) will be held at Suite 5, 1st Floor, 5 Rochester Mews, London NW1 9JB on 1 June 2015 at 1.00pm for the transaction of the following business:

## Ordinary Business

To consider, and, if thought fit, pass the following Resolutions which will be proposed as Ordinary Resolutions:

1. To receive and adopt the report of the Directors of the Company and the audited accounts for the Company for the year ended 31 December 2014.
2. To re-appoint Andrew Brummer as a Director of the Company, who retires in accordance with Article 24.1 of the Company’s Articles of Association.
3. To re-appoint Paul Landau as a Director of the Company, who retires in accordance with Article 24.1 of the Company’s Articles of Association.
4. To re-appoint Hazlewoods LLP as auditors of the Company and to authorise the Directors to fix their remuneration.

As special business, to consider and, if thought fit, pass Resolution numbered 5 which will be proposed as an Ordinary Resolution and Resolution numbered 6 which will be proposed as a Special Resolution:

## Special Business

5. THAT the Directors of the Company be generally and unconditionally authorised pursuant to and in accordance with section 551 of the Companies Act 2006 (“the Act”) to exercise all the powers of the Company to allot shares in the Company and/or to grant rights to subscribe for, or to convert any security into, shares in the Company (“Rights”) up to a maximum nominal amount of £915,000, provided that this authority shall expire at the end of the next annual general meeting of the Company to be held after the date of the passing of this Resolution or, if earlier, fifteen months from the date of the passing of this Resolution save that the Company may prior to the expiry of such period make any offer or agreement which would or might require shares to be allotted and/or Rights to be granted after such expiry and the Directors of the Company shall be entitled to allot shares and/or to grant Rights pursuant to any such offer or agreement as if this authority had not expired.
6. THAT, subject to the passing of Resolution 5 above, the Directors of the Company be empowered pursuant to section 570 of the Act to allot equity securities (within the meaning of section 560 of the Act) for cash pursuant to the authority conferred on them by Resolution 5 above, as if section 561(1) of the Act did not apply to such allotment provided this power shall be limited to:
  - (i) the allotment of equity securities in connection with a rights issue, open offer or other offer of equity securities open for acceptance for a period fixed by the Directors of the Company to holders of equity securities on the register on a fixed record date where the equity securities respectively attributable to the interests of such holders are proportionate (as nearly as may be practicable) to their respective holdings of such equity securities or in accordance with the rights attached thereto (but subject to such exclusions or other arrangements as the Directors of the Company may deem necessary or expedient in relation to fractional entitlements or legal or practical problems under the laws of, or the requirements of any recognised body or stock exchange in, any territory or by virtue of shares being represented by depositary receipts or any other matter); and
  - (ii) the allotment to any person or persons (otherwise than pursuant to sub-paragraph (i) of this Resolution above) of equity securities up to an aggregate nominal amount of £915,000;

provided that the power given by this Resolution shall expire at the end of the next annual general meeting of the Company to be held after the date of the passing of this Resolution or, if earlier, fifteen months from the date of the passing of this Resolution, save that the Directors of the Company shall be entitled to make offers or agreements before the expiry of such power which would or might require equity securities to be allotted after such expiry and the Directors of the Company shall be entitled to allot equity securities pursuant to any such offers or agreements as if the power conferred hereby had not expired.

By order of the Board

**Andrew Brummer**  
Secretary

Registered office:  
Suite 5, 1st Floor  
5 Rochester Mews  
London NW1 9JB

Dated 8 May 2015

# Notice of Annual General Meeting

Fitbug Holdings Plc, Company Number: 04466195

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## Notes

1. A member entitled to attend and vote at the above meeting is entitled to appoint a proxy or proxies to attend, speak and vote instead of him. A proxy may demand, or join in demanding, a poll. A proxy need not be a member of the Company.
2. A Form of Proxy is enclosed for your use if desired. The instrument appointing a proxy must reach the Company's Registrars, Capita Asset Services, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU not less than 48 hours before the time of holding of the meeting.
3. Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, the Company specifies that only those Shareholders of the Company on the register of members of the Company 48 hours before the time set for the meeting shall be entitled to attend or vote at the meeting in respect of the number of shares registered in their name at the time. Changes to the register of members after that time will be disregarded in determining the rights of any person to attend or vote at the meeting.
4. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding (the first-named being the most senior).
5. You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, you should contact Capita Asset Services, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU.
6. In the case of a member which is a company, the proxy form must be executed under its common seal or signed on its behalf by an officer of the company or an attorney for the company. Any power of attorney or any other authority under which the proxy form is signed (or a duly certified copy of such power or authority) must be included with the proxy form.
7. Except as provided above, members who have general queries about the meeting should contact Capita Asset Services, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU. You may not use any electronic address provided either in this notice of annual general meeting or any related documents (including the chairman's letter, the form of proxy and the Directors' letter and explanatory note in respect of electronic communications) to communicate with the Company for any purposes other than those expressly stated.
8. A copy of the Register of Directors' Interests in shares in the Company and copies of the Directors' service contracts of more than one year's duration will be available for inspection at the registered office of the Company during business hours only on any weekday (excluding Saturdays, Sundays and public holidays) from the date of this notice until the date of the meeting and at the place of the meeting for at least 15 minutes prior to and during the meeting.

# Form of Proxy

Fitbug Holdings Plc, Company Number: 04466195

For use at the Annual General Meeting of the Company convened for 1 June 2015 at 1.00pm

I/We .....

(BLOCK LETTERS PLEASE)

of .....

being a member of Fitbug Holdings Plc, hereby appoint the Chairman of the meeting, or\*

.....

as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held at Suite 5, 1st Floor, 5 Rochester Mews, London NW1 9JB on 1 June 2015 at 1.00pm on the following Resolutions, to be submitted to the meeting and at any adjournment thereof, and any other business which may properly come before the meeting and any adjournment thereof.

Please indicate with an 'X' in the appropriate space how you wish your vote to be cast. Unless otherwise instructed, the proxy will vote as he thinks fit or abstain.

ORDINARY RESOLUTIONS	For	Against	Vote Withheld**
1. To receive and adopt the report of the Directors of the Company and the audited accounts for the Company for the year ended 31 December 2014.			
2. To re-appoint Andrew Brummer as a Director of the Company, who retires in accordance with the Company's Articles of Association.			
3. To re-appoint Paul Landau as a Director of the Company, who retires in accordance with the Company's Articles of Association.			
4. To appoint Hazlewoods LLP as auditors of the Company and to authorise the Directors to fix their remuneration.			
5. To authorise the Directors generally and unconditionally to allot shares or grant rights to subscribe for or to convert any security into shares in accordance with Section 551 of the Companies Act 2006 (subject to certain specified limitations).			
<b>SPECIAL RESOLUTION</b>			
6. To authorise the Directors disapply the statutory rights of pre-emption in relation to the allotments of equity securities, subject to certain limitations			
Signature .....			
Dated ..... day of ..... 2015			

\* You may, if you wish, in the space provided insert the name(s) of the person(s) of your choice to attend and vote at the meeting on your behalf.

\*\* Please note that if the "Vote Withheld" box is marked with a "X", the Shareholder will not be counted in the calculation of votes "For" and "Against" and the Shareholder will not be taken to have given his/her/their discretion to the Proxy, on how to vote.

## Notes

- As a member of the Company, you are entitled to appoint a proxy to exercise all of any of your rights to attend, speak and vote at the Meeting. A proxy need not be a member of the Company but must attend the Meeting to represent you. A proxy may demand, or join in demanding, a poll. A proxy need not be a member of the Company.
- Completion and return of the form of proxy will not preclude ordinary shareholders from attending or voting at the meeting, if they so wish.
- To be effective, this proxy form must be lodged with the Company's Registrars, Capita Asset Services, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU not later than 48 hours (excluding any part of a day that is not a working day) before the time of the Meeting, or any adjournment thereof, together, if appropriate, with the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of such power or, where the proxy form has been signed by an officer on behalf of a corporation, a notarially certified copy of the authority under which it is signed.
- In the case of a joint holding, a proxy need only be signed by one joint holder. If more than one such joint holder lodges a proxy only that of the holder first on the register of members will be counted. Any alterations made in this proxy should be initialled.
- In the case of a corporation this proxy must be given under its common seal or be signed on its behalf by an attorney or officer duly authorised.
- As provided by Regulation 41 of the Uncertificated Securities Regulations 2001, only those members registered in the register of members of the Company 48 hours before the time set for the Meeting shall be entitled to attend and vote at the Meeting in respect of the number of shares registered in their name at that time. Changes to entries on the relevant register of members after that time shall be disregarded in determining the rights of any person to attend or vote at the Meeting.
- You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, you will need to complete a separate proxy form in relation to each appointment. Please contact the Company's Registrar for the purpose of requesting additional proxy forms. You will need to state clearly on each proxy form how many shares the proxy was appointed in relation to.

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34 Beckenham Road  
BECKENHAM  
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